



[24 June 2009], Uxbridge, Middlesex: Bristol-Myers Squibb Pharmaceuticals Limited (including Mead Johnson Nutritionals) has today announced it is to simplify its wholesaling arrangements by using AAH Pharmaceuticals Limited and Alliance Healthcare (Distribution) Limited.

The change, effective from 1 August 2009, applies only to England, Wales and Scotland. Distribution arrangements in Northern Ireland remain unaffected. This announcement follows a review of Bristol-Myers Squibb's distribution of medicines in the UK.

"The change will help us to a more efficient and streamlined supply chain for our products," said Richard Marsh, Director of External Affairs and Market Access, Bristol-Myers Squibb. "It will ensure that we are able to maintain and even strengthen our commitment to high service levels for customers"

Mark James, Group Managing Director of AAH said: "We are pleased that Bristol-Myers Squibb has chosen AAH as one of its wholesale partners. This decision reflects our ability to work in partnership with manufacturers to design distribution solutions which best meet their needs and those of dispensing customers, and ensure that our customers will continue to be able to buy Bristol-Myers Squibb products from us at competitive terms combined with high levels of service. "

Mark Stephenson, Commercial Healthcare Director for Alliance Healthcare said: "We are delighted to have been appointed by Bristol-Myers Squibb and are committed to ensuring that Alliance Healthcare continues to provide customers with excellent service on the supply of BMS products. We are looking forward to working in partnership with Bristol-Myers Squibb to ensure a smooth transition in line with this most recent supply chain change."

As a result of this review AAH Pharmaceuticals and Alliance Healthcare will distribute the majority of BMS medicines to hospital pharmacies, community pharmacies and dispensing doctors from 1 August. Bristol-Myers Squibb will continue to supply a few selected products directly to dispensing customers and homecare companies using its own logistical arrangements.

The selected wholesalers already distribute the majority of Bristol-Myers Squibb and Mead Johnson's products to dispensing customers and they are committed to providing a quality service for all customers.

All customers are being contacted with information about these changes.