

## NHS PRESCRIPTION AND REMUNERATION STATISTICS FOR ENGLAND PhS and LPS

|                              | <u>2005/2006</u>                     |                                  | <u>2006/2007</u>                     |                                  | <u>2006/2007</u>           |                        |
|------------------------------|--------------------------------------|----------------------------------|--------------------------------------|----------------------------------|----------------------------|------------------------|
|                              | <u>October</u><br><u>per Rx in £</u> | <u>YTD</u><br><u>per Rx in £</u> | <u>October</u><br><u>per Rx in £</u> | <u>YTD</u><br><u>per Rx in £</u> | <u>October</u><br><u>%</u> | <u>YTD</u><br><u>%</u> |
| Ingredient Cost              | 10.54                                | 10.45                            | 10.08                                | 10.53                            | -4.4%                      | 0.7%                   |
| <u>Less: Discount</u>        | <u>-0.97</u>                         | <u>-0.97</u>                     | <u>-0.89</u>                         | <u>-0.96</u>                     | 8.5%                       | 1.3%                   |
| Sub-total                    | 9.57                                 | 9.49                             | 9.19                                 | 9.57                             | -4.0%                      | 0.9%                   |
| Container                    | 0.03                                 | 0.03                             | 0.03                                 | 0.03                             | 0.1%                       | 0.1%                   |
| <b>Cost of Sales</b>         | <b><u>9.61</u></b>                   | <b><u>9.52</u></b>               | <b><u>9.23</u></b>                   | <b><u>9.60</u></b>               | <b><u>-3.9%</u></b>        | <b><u>0.9%</u></b>     |
| Fees                         | 1.67                                 | 1.66                             | 1.81                                 | 1.69                             | 8.5%                       | 1.5%                   |
| <b>Gross Profit</b>          | <b><u>1.67</u></b>                   | <b><u>1.66</u></b>               | <b><u>1.81</u></b>                   | <b><u>1.69</u></b>               | <b><u>8.5%</u></b>         | <b><u>1.5%</u></b>     |
| <b>Total Payment/Rx</b>      | <b><u>11.28</u></b>                  | <b><u>11.18</u></b>              | <b><u>11.04</u></b>                  | <b><u>11.29</u></b>              | <b><u>-2.1%</u></b>        | <b><u>1.0%</u></b>     |
| Gross Profit %               | 14.8                                 | 14.9                             | 16.4                                 | 15.0                             | 10.8%                      | 0.5%                   |
|                              |                                      |                                  |                                      |                                  | <u>%</u>                   | <u>%</u>               |
| Total NIC £m                 | 578.0                                | 4096.3                           | 591.6                                | 4301.8                           | 2.3%                       | 5.0%                   |
| Total Rx Volume m            | 54.8                                 | 391.8                            | 58.7                                 | 408.7                            | 7.0%                       | 4.3%                   |
| Total Fees £m                | 91.6                                 | 652.0                            | 106.4                                | 690.1                            | 16.1%                      | 5.8%                   |
| <b>Total Gross Profit £m</b> | <b><u>91.6</u></b>                   | <b><u>652.0</u></b>              | <b><u>106.4</u></b>                  | <b><u>690.1</u></b>              | <b><u>16.1%</u></b>        | <b><u>5.8%</u></b>     |

**Note fees includes MUR but excludes oxygen, IT payments and payments to ESPS pharmacies**