



People and ideas for innovation in healthcare

Pharmaceutical Services Negotiating Committee
59 Buckingham Street
Aylesbury
Buckinghamshire
HP20 2PJ

4th March 2011

Our Ref: PT/RWM/AP

Dear Sir/Madam,

Simplified Distribution Arrangements for Chiesi Products - Effective 4th April 2011

Further to a full review of our supply chain and a comprehensive selection process, we are pleased to announce the introduction of a Reduced Wholesaler Model to distribute Chiesi products to community pharmacies, dispensing doctors and hospital pharmacies in England, Scotland, Wales and Northern Ireland.

We have appointed three mainland UK wholesaler partners and in addition one local wholesaler partner in Northern Ireland.

- AAH Pharmaceuticals Limited
- Alliance Healthcare (Distribution) Limited
- Phoenix Healthcare Distribution Limited
- Sangers Northern Ireland Limited

The new distribution arrangements will commence on Monday 4th April 2011. A full list of Chiesi products available under the new scheme is printed on the reverse of this letter for your convenience.

Chiesi is committed to delivering quality service standards and maintaining full product availability to all customers. The introduction of this simplified distribution model should ensure continuity of high delivery performance from our wholesaler partners whilst maximising efficiencies and sustaining a robust supply chain for the future.

All customers are being contacted with information on these changes. We are working closely with our wholesaler partners to ensure minimum disruption to customers during the implementation. Any questions regarding the new ordering arrangements can be directed to Chiesi Customer Services Team on 0161 488 5521.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Mike Dixon', with a horizontal line underneath.

Mike Dixon
Company Services Director



Chiesi Product List
Effective January 2011

Reduced Wholesaler Model
Start Date: 4 April 2011

Brand	Generic	Strength	Form	EAN Number	PIP Code
ADIPINE MR 10mg	Nifedipine	10mg	tablets	50-28163-00093-9	223-3112
ADIPINE MR 20mg	Nifedipine	20mg	tablets	50-28613-00089-2	220-1812
ADIPINE XL 30mg	Nifedipine	30mg	tablets	50-28613-00190-5	258-0041
ADIPINE XL 60mg	Nifedipine	60mg	tablets	50-28613-00191-2	258-0587
ANGITIL SR 120mg	Diltiazem	120mg	capsules	50-28613-00040-3	212-9963
ANGITIL SR 180mg	Diltiazem	180mg	capsules	50-28613-00041-0	212-9732
ANGITIL SR 90mg	Diltiazem	90mg	capsules	50-28613-00039-7	212-9955
ANGITIL XL 240mg	Diltiazem	240mg	capsules	50-28613-00174-5	246-7264
ANGITIL XL 300mg	Diltiazem	300mg	capsules	50-28613-00175-2	246-7272
ATIMOS MODULITE 12mcg/100 Dose	Formoterol	12mcg/100 dose	inhaler	50-28613-00275-9	316-3706
BRAMITOB 300mg/4ml	Tobramycin	300mg/4ml	UDV	50-28613-00277-3	232-4721
BREXIDOL 20mg	Piroxicam-beta-cyclodextrin	20mg	tablets	50-28613-00181-3	255-7304
CARDIOPLEN XL 10mg	Felodipine	10mg	tablets	50-28613-00269-8	299-1818
CARDIOPLEN XL 2.5mg	Felodipine	2.5mg	tablets	50-28613-00267-4	299-1826
CARDIOPLEN XL 5mg	Felodipine	5mg	tablets	50-28613-00268-1	299-1834
CLENIL MODULITE 100mcg CFC free	Beclometasone	100mcg/200 dose	inhaler	50-28613-00241-4	277-1400
CLENIL MODULITE 200mcg CFC free	Beclometasone	200mcg/200 dose	inhaler	50-28613-00242-1	277-1392
CLENIL MODULITE 250mcg CFC free	Beclometasone	250mcg/200 dose	inhaler	50-28613-00243-8	277-1384
CLENIL MODULITE 50mcg CFC free	Beclometasone	50mcg/200 dose	inhaler	50-28613-00240-7	277-1376
CLIPPER 5mg	Beclometasone	5mg	tablets	50-28613-00274-2	309-1485
DEPEFEX XL 150mg	Venlafaxine	150mg	capsules	50-28613-00282-7	332-7202
DEPEFEX XL 75mg	Venlafaxine	75mg	capsules	50-28613-00281-0	332-7194
FOSTAIR 100/6mcg	Beclometasone/Formoterol	100/6mcg/120 dose	inhaler	50-28613-00279-7	326-2524
KETOCID 200mg	Ketoprofen	200mg	capsules	50-28613-00052-6	212-9781
MAXITRAM MR (Tramadol) 100mg	Tramadol	100mg	capsules	50-28613-00245-2	328-6358
MAXITRAM MR (Tramadol) 150mg	Tramadol	150mg	capsules	50-28613-00246-9	328-6374
MAXITRAM MR (Tramadol) 200mg	Tramadol	200mg	capsules	50-28613-00247-6	328-6382
MAXITRAM MR (Tramadol) 50mg	Tramadol	50mg	capsules	50-28613-00244-5	328-6341
MONOMAX SR 40mg	Isosorbide Mononitrate	40mg	capsules	50-28613-00043-4	212-9757
MONOMAX SR 60mg	Isosorbide Mononitrate	60mg	capsules	50-28613-00044-1	212-9765
MONOMAX XL 60mg	Isosorbide Mononitrate	60mg	tablets	50-28613-00236-0	273-5009
NATECAL D3 600mg / 400UI	Calcium Carb Vit D3	1.5G / 200UI	tablets	50-28613-00278-0	324-4746
PULVINAL BECLOMETASONE 100mcg	Beclometasone	100mcg	dry powder inhaler	50-28613-00227-8	269-7290
PULVINAL BECLOMETASONE 200mcg	Beclometasone	200mcg	dry powder inhaler	50-28613-00228-5	269-7316
PULVINAL BECLOMETASONE 400mcg	Beclometasone	400mcg	dry powder inhaler	50-28613-00229-2	269-7324
PULVINAL SALBUATMOL 200mcg	Salbutamol	200mcg/100 dose	dry powder inhaler	50-28613-00226-1	269-7282
TANATRIL 10mg	Imidapril	10mg	tablets	50-28613-00188-2	257-9159
TANATRIL 20mg	Imidapril	20mg	tablets	50-28613-00189-9	257-9175
TANATRIL 5mg	Imidapril	5mg	tablets	50-28613-00187-5	257-9142
VENTMAX SR 4mg	Salbutamol	4mg	capsules	50-28613-00169-1	245-0393
VENTMAX SR 8mg	Salbutamol	8mg	capsules	50-28613-00170-7	245-0385
VERTAB SR 240mg	Verapamil	240mg	tablets	50-28613-00180-6	252-2555
VOLSAID RETARD 100mg	Diclofenac	100mg	tablets	50-28613-00108-0	226-4711
VOLSAID RETARD 75mg	Diclofenac	75mg	tablets	50-28613-00107-3	226-4729