

PRESS RELEASE



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PSNC responds to Lilly's announcement of DTP distribution arrangements

Sue Sharpe, Chief Executive of PSNC, commented:

"This announcement follows action by other manufacturers to move from wholesaling to DTP schemes in order to better control the supply chain. Lilly have assured us that they are confident that supplies to pharmacy will be effectively managed with the introduction of the new arrangements. We will be meeting with them to discuss the implementation plans in detail.

At present we do not have any information on the terms of supply to pharmacies, but the mechanisms for measuring purchase profits in the supply chain will take account of and adjust for any changes resulting from the new arrangements.

The implications of the additional costs and workload for those contractors who need to set up and manage new accounts, will be addressed in our funding negotiations with the Department of Health."

-Ends-

Notes to Editors

1. PSNC (The Pharmaceutical Services Negotiating Committee) is the body that represents community pharmacies in England and Wales on NHS matters.
2. There have been a number of recent and proposed distribution changes by leading UK medicine suppliers. A summary can be found on the PSNC Website (www.psn.org.uk/distribution).

*For further information please contact the PSNC press office
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