

PRESS RELEASE



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**PSNC RESPONDS TO GSK'S ANNOUNCEMENT REGARDING
CHANGING ITS DISTRIBUTION ARRANGEMENTS**

GSK has announced that from November it will be changing its distribution arrangements to use only AAH and Unichem.

In response, Sue Sharpe, PSNC Chief Executive said:

"GSK's announcement is no surprise and follows recent changes to distribution arrangements by other pharmaceutical manufacturers. For pharmacies that do not use Unichem or AAH as their full-line wholesaler this is bad news. It will add to the potential impact of the proposed changes to pricing under the PPRS scheme and PSNC will seek changes to reimbursement arrangements to remove, wherever possible, the risk that pharmacies dispense at a loss."

-Ends-

Notes to Editors

1. PSNC (The Pharmaceutical Services Negotiating Committee) is the body that represents community pharmacies in England and Wales on NHS matters.
2. For information on the new services available from community pharmacies please visit www.psn.org.uk/contract.

*For further information please contact the PSNC press office
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