

PRESS RELEASE

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PHARMACEUTICAL SERVICES NEGOTIATING COMMITTEE

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New distribution arrangements by Sanofi Aventis and Napp

Sanofi Aventis and Napp have announced new wholesale distribution arrangements of its products. Commenting on the announcement, **Sue Sharpe**, *Chief Executive Officer of PSNC*, commented:

"The wholesale distribution market on which pharmacies depend for their ability to meet patients' needs promptly and efficiently is going through substantial changes this year. It is important that pharmacies continue to have a choice of supplier, as this drives competition, both on price and service quality, which benefits the NHS.

We remain concerned about the impact that changes to manufacturers' distribution arrangements may have on community pharmacies and are in contact with both Napp and Sanofi Aventis. We are seeking to work with them to minimise the impact of this change on pharmacies that do not currently use AAH, Phoenix or Unichem as their first line wholesaler."

Notes for editors:

1. The Pharmaceutical Services Negotiating Committee (PSNC) is the body that represents community pharmacy on NHS matters and seeks to secure the best possible NHS services provided by pharmacy contractors in England and Wales.

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